

BEFORE THE
ILLINOIS COMMERCE COMMISSION

COMMUNICATIONS DIVISION

2004 MAY 28 A 10: 52

Zoom-i-Net Communications, Inc. :
d/b/a ZinTel :
Application for a certificate of :
interexchange authority to :
operate as a reseller of :
telecommunications services :
in the State of Illinois. :

CHIEF CLERK'S OFFICE

Docket No. 04-0387

DIRECT TESTIMONY OF LUIS CIPRIANI
ON BEHALF OF ZOOM-I-NET COMMUNICATIONS, INC.

Q: Please state your name and business address for the record.

A: Luis V. Cipriani, 198 N. Ridge Drive, Central Square, NY 13036.

Q: By whom are you employed and in what capacity?

A: Zoom-I-Net Communications, Inc. ("Zoom-I-Net"). I am its Vice-President and Treasurer.

Q: Is the address of the company the same as that which you have just supplied?

A: Yes.

Q: Please describe your duties for the company.

A: I am in charge of coordinating all administrative and regulatory issues relating to new and/or existing services of Zoom-I-Net.

Q: Please provide a brief background on your experience in telecommunications.

A: I have been working in the telecommunications industry for nearly a decade. Since being named Vice President and Treasurer of Zoom-I-Net, I have been responsible for coordinating administrative and regulatory matters related to the company's telecommunications operations. I have been involved in all aspects of the company's certification and regulatory compliance efforts in each state in which Zoom-I-Net intends

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Exhibit No. 1

Witness Luis V. Cipriani

Date 5/28/04 Reporter

to conduct its telecommunications business. Prior to that, I worked with two other Interexchange service providers as director of operations.

Zoom-I-Net also utilizes experienced telecommunications legal counsel and consultants when such assistance is required. I am responsible for overseeing and monitoring the work performed on the company's behalf by these experts.

In addition, Zoom-I-Net has an experienced and competent management team, as indicated in Exhibit 5 of its Application.

Q: Are you familiar with the Application your company submitted to this Commission?

A: Yes.

Q: Do you ratify and confirm the statements and representations made in that Application?

A: Yes.

Q: What is the ownership structure of Zoom-I-Net?

A: Zoom-I-Net is a privately held Nevada corporation. The company is 100% owned by its President, C.K. Carney.

Q: Which carrier or carriers serve as your underlying carrier?

A: The company is exploring the possibility of reselling the Interexchange telecommunications services of several underlying carriers, including but not limited to Qwest Communications Corporation, Global Crossing, MCI WorldCom and XO Communications.

Q: Do any other carriers provide Zoom-I-Net with service?

A: No.

Q: What services are provided by Zoom-I-Net?

A: Zoom-I-Net proposes to offer resold long distance telephone services, primarily 1+ equal

access calling, calling cards and toll free access calling to customers throughout the State of Illinois.

Q: How does Zoom-I-Net involve itself in the billing cycle of its customers?

A: The company bills its customers through their local exchange carriers.

Q: How does Zoom-I-Net handle customer complaints?

A: We have a Customer Service Department and a 24-hour toll free customer service number. Customer inquiries regarding service or billing may be made in writing or by telephone. The company's customer service personnel will respond either in person or via telephone as soon as possible but aim to do so no later than 24 hours from receipt of inquiry.

Address and Toll-Free Number of Customer Service Department:

Zoom-I-Net Communications, Inc.
198 N. Ridge Drive
Central Square, NY 13036
Toll-free: 888-826-7837

Q: Have you had any complaints?

A: No, we have not.

Q: How long has Zoom-I-Net been in business?

A: The company was incorporated in the state of Nevada on March 22, 1999, primarily consulting and advising on services within the telecommunications industry before deciding to enter the competitive telecommunications market directly.

Q: Does Zoom-I-Net have offices in Illinois?

A: No.

Q: Why has Zoom-I-Net filed this Application?

A: Zoom-I-Net's telecommunications offering will be beneficial to residential customers across the nation. The Company desires to obtain state certification in all states in order that its intrastate service offerings comply with all state regulatory requirements.

Q: Will Zoom-I-Net provide intraLATA service?

A: Yes.

Q: Does Zoom-I-Net provide conventional or alternative operator services?

A: No.

Q: Does Zoom-I-Net provide payphone service?

A: No.

Q: Will Zoom-I-Net serve residential users?

A: Yes. The company will market and sell to residential users under the both its corporate name and its d/b/a ZinTel, which is duly registered with the Commission.

Q: Is Zoom-I-Net certified or otherwise authorized to provide intrastate resale services of the type described herein in any other states?

A: Yes. Attached as Exhibit 4 to Zoom-I-Net's Application, is a list of states in which the company was certified or otherwise authorized to offer service at the time of the filing of the Application. Since then, the company also has been certified in Nevada, ~~and~~ Ohio, Florida, Arizona, Washington, for a total of 18 states. The company intends to apply for certification in all states that require certification.

Q: Do you believe that your principal managerial and technical personnel have the qualifications and technical ability necessary to provide the proposed intrastate services?

A: Yes I do. Attached to this testimony as Attachment 1 is the background on the company's principal managerial personnel. The company has competent and experienced

management. Through its close relationships to its underlying carriers, the company also has access to the technical personnel necessary to provide successful and continuous telecommunications services in Illinois.

Q: Does Zoom-I-Net have the financial qualifications to operate as a carrier in Illinois?

A: Yes. As reflected in Zoom-I-Net's Pro Forma financial statements filed as Exhibit 7 to its Application, the company has the necessary financial qualifications.

Q: In your opinion, why is Zoom-I-Net's service in the public interest?

A: Zoom-I-Net's proposed service will provide alternative services of the highest quality, will provide increased consumer choice in billing options, and will offer increased diversification and increased reliability of communications services. Our service offerings will enhance competition for telecommunications services in this state because the addition of another supplier of telephone service will increase competition in terms of price and quality of service for the business of telephone service consumers.

Q: Does Zoom-I-Net currently offer intrastate telecommunications services in Illinois?

A: No. Zoom-I-Net will not market or offer intrastate telecommunications service until certified.

Q: Does this complete your prefiled testimony in support of your Application?

A: Yes, it does.

Q: Will you remain available to respond to any additional questions from the Commission or its staff about your Application or company if necessary?

A: Yes.

AFFIDAVIT

State of GA)


County of DeKalb)

ss.

Luis V. Cipriani, being duly sworn, deposes and says: that he is the Vice President and Treasurer of Zoom-I-Net Communications, Inc.; that he has read the foregoing Pre-filed Testimony and knows the contents thereof, and that the same is true to the best of his knowledge except as to the matters therein stated upon information and belief; and as to those matters he believes them to be true; and that he consents to the Pre-filed Testimony being used as evidence in this proceeding.


Luis V. Cipriani

Subscribed and sworn to before this 26 day of May, 2004.


Notary Public

My commission expires:

12/15